



CO₂ Analyzer System Products

Getting Started

Below is some basic information concerning ALI's versatile lines of integrated **CO₂ Quality Analyzer Systems**, accessories, standards and supplies for on-site **CO₂ Quality Testing** applications.

A major advantage to our rugged, integrated systems is their modularity, "fail-safe" redundancy and ability to be tailored to your specific needs and budget. In addition, we can supply our worldwide customers with; installation, training, preventative maintenance or repair services, validated ISBT analyzer methods, spare parts, supplies, gas standards, fully-certified laboratory testing "back-up" support and expert professional advice.

No other analyzer vendor can supply you with ALL of these essential services that are needed for a successful analyzer start-up & years of reliable use!

Our 3-Step "Design - Ship - Support" Program

- 1 SURVEY – SYSTEM DESIGN & QUOTE:** To better understand your CO₂ Quality Testing needs, we request that you complete a brief application survey so that we can design an optimal analyzer system. Next, we send you an associated quote which will include all recommended analyzer equipment, accessories, standards and installation / training program – *at a fair price*. Once our system design and quote is accepted, a Pro Forma Invoice is generated and sent along with payment term options.
- 2 SYSTEM READINESS & SHIPPING:** Upon the readiness of your system, if you have selected training at ALI's NJ facility you would be invited to visit us and be trained on your system before it is shipped to you. If on-site or webinar based training is selected, then your fully assembled system would be professionally crated and shipped to your site using an ALI-approved, fully insured carrier.
- 3 INSTALLATION, TRAINING, & EXPERT SUPPORT:** ALI's crated, turn-key systems are basically "ready-to-run" upon receipt at your facility. Our customers can elect to have an ALI field engineer or one of its trained local service agents assist you in system installation as well as provide staff training & system commissioning. After-sales support options such as parts supply or service contracts are recommended, but not mandatory.

As you will see from reviewing our attached product briefs is that ALI offers "field-upgradeable" future add-on options as your testing needs may change over time or added when your budget allows. We know that "One Size Does Not Fit All"! With us you have *flexible options*.

Thank you for your interest. To get started, please send your completed analyzer survey to sales@airbornelabs.com, and we'll work on designing a solution optimized for you!

We look forward to being of service to you,

Don Pachuta

Dr. Don Pachuta, President